

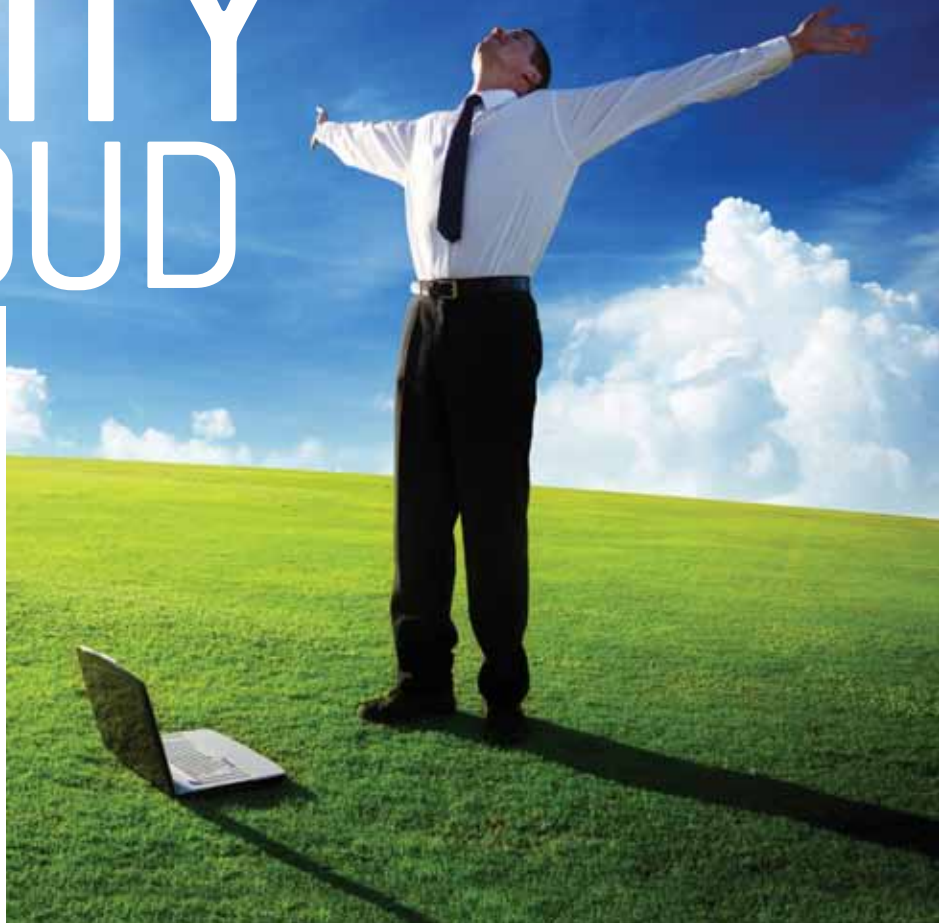
CLARITY IN THE CLOUD

Building on its well earned reputation as a technology leader, Dell provides secure, enterprise-class cloud solutions to organizations around the world, including fully managed cloud services, private cloud infrastructure, infrastructure solutions optimized for public cloud use, and every combination in between. Wherever your organization is in the journey to the cloud, Dell has the right mix of technologies and expertise to meet your needs.

Enabling an end-to-end cloud ecosystem, from the desktop to the data center, begins with understanding customer needs and opportunities, assessing current infrastructure, and planning and implementing the right technologies on the right time table. Effective infrastructure consolidation and virtualization strategies lay a strong foundation for taking advantage of the cloud's benefits. With a commanding presence in the government market, Dell knows how to make consolidation and virtualization efforts successful.

A comprehensive services portfolio includes consulting, application integration, managed services, hosting and support services. In addition, Dell leverages expanded capabilities from strategic partnerships and acquisitions of core technologies, including Boomi integration solutions, which enable your organization to connect onsite and cloud solutions in the manner that best suits your needs; the SecureWorks portfolio of services aimed at securing cloud infrastructure; Dell Advanced Infrastructure Manager solutions (formerly Scalent), and InSite One cloud storage services.

Dell's cloud solutions are built to be open, capable and affordable — helping you build, manage and deliver the cloud infrastructure that best aligns with your organization's business needs. Dell's experts will work with you to make your organization agile, streamlined and energy efficient, so you can optimize service delivery to citizens and make the most of IT dollars.



Trusted solutions for maximum benefits

More than 10,000 organizations across the globe have turned to Dell for its experience in building successful cloud environments. Agencies choosing Dell as their cloud partner experience many advantages:

ACCELERATED TIME TO VALUE — Realize a return on cloud investments faster with scalable, efficient and flexible solutions.

SIMPLIFIED CLOUD — Coordinated service and support from Dell

make optimized cloud solutions easy for any size organization.

GUESSWORK GONE — Eliminate cloud confusion by relying on Dell's expertise deploying cloud solutions, built with products from certified partners.

CERTIFIED SOLUTIONS — Tested combinations of Dell hardware and cloud partner software maximize efficiencies to your organization's workloads.



For more information on cloud solutions from Dell, visit www.dellintheclouds.com